

**Exam.Code:0905**

**Sub. Code: 6648**

**1128**

**B.E. (Bio-Technology), First Semester  
HSS-101: Ethics and Self Awareness  
(Common with CSE, Civil and IT)**

**Time allowed: 3 Hours**

**Max. Marks: 50**

*NOTE: Attempt five questions in all, including Question No. 1 which is compulsory and selecting two questions from each Unit.*

*x-x-x*

- I. Explain the following:-
  - a) Objectives of business ethics
  - b) Need of self-awareness
  - c) Concept of self
  - d) Societal dilemmas in business organizations
  - e) Branches of ethics
  - f) You're about ready to sign a big new client for a contract worth over \$50,000. Your boss is under a lot of pressure to increase sales. He calls you into his office and tells you his job is on the line, and he asks you to include the revenue for your contract in the sales figures for the quarter that ends tomorrow. You know the contract is a sure thing but the client is out of town and cannot possibly sign by tomorrow. What do you do?
  - g) Scope of ethics.
  - h) Determinants of an ethical business organization
  - i) Forgiveness and self-development
  - j) Self-esteem (10x1)

**UNIT – I**

- II. What is meant by business ethics? Explain 3 C's of business ethics. Also, explain ethical dilemmas in business organizations? (10)
- III. Explain the Psycho-Social Theories of Moral Development with respect to a person working in a company that is laying off its employees and he is one of them? (10)
- IV. a) Explain relation of ethics with norms, values and morals giving suitable examples.  
 b) How technology is acting as a major issue in business ethics? Explain giving suitable examples. (5,5)

P.T.O.

(2)

UNIT - II

- V. a) Explain positive human qualities in context of an employee who is transferred to a remote location.
- b) Explain the concept of emotional intelligence. (5,5)
- VI. What is meant by Transaction Analysis (TA) ? How does communication take place among the different states in TA? (10)
- VII. Explain the concept of Johari Window? What is its importance in improving interpersonal relations in an organization? (10)

x-x-x